# **FORTUNE PAINTS PRIVATE LIMITED**



# ANNUAL REPORT 2021-22

www.technopaints.in

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# **FORTUNE GROUP**

Fortune Group dedicated to supply the construction sector with high-quality goods and value-added services. Our career began with the distribution of specialist decorative paints and application services to renowned corporate builders in India. Among our firms, Techno Paints (Fortune Paints Private Limited) has emerged as the Fortune Group's flagship. We believe that a nicely painted wall has the extraordinary capacity to elevate the mood of any area. Whether it's the walls of your beloved house, a bustling workplace, or a lively commercial institution, our skilled and dedicated team of professionals is committed to realizing your vision through our top-tier wall painting services. Let us bring your place to life with a touch of creativity.



#### THE SMART CHOICE: TECHNO PAINTS

#### 1. Bringing Walls To Life:

Expert Painter Ensemble: Our team of painters is skilled and passionate about their craft. With years of experience in the industry, they possess the expertise to handle any painting project with finesse and precision

#### 2. Prime Quality Materials:

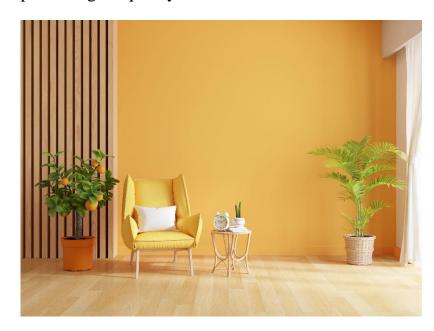
We understand the importance of using top-quality materials to achieve long-lasting and impressive results. That's why we only use premium paints and supplies from trusted brands.

#### 3. Uniquely Yours: Customized Services:

Every space is unique, and we treat it as such. Our team works closely with you to understand your requirements, style preferences, and budget constraints to create a personalized painting plan that suits your needs perfectly

#### 4. Efficient Time Management:

We value your time and ensure that our painting services are completed within the agreed-upon timeframe. Our efficient process allows us to deliver exceptional results without compromising on quality.





### Our Vision -

Our vision is "To be the leading paint manufacturers and services company"

### Our Mission -

Our mission is to bring satisfaction to our customers by supplying best quality paint products and continue to do it's best to maintain the highest standards of product quality and services while devoting due attention to environmental protection

### Our Strengths -

- 21+ years of experience in manufacturing of Paints and Application services.
- 117+ ongoing projects spread across PAN India.
- 622+ Clients.
- 940+ projects have been successfully completed.
- 3000+ shades available, offering a wide range of options to choose.
- 5000+ skilled painters, enabling us to handle projects of various sizes.
- 73+ District business partners, amplifying our market coverage and distribution capabilities.
- 60+ customized products & special finishes.
- 3 manufacturing units that form the core of our production operations
- 1.75 lakhs Mt/Yr Plant capacity.

### **CHAIRMAN'S MESSAGE**

Techno Paints, established in 2001, humbly claims its 21-year legacy in painting services marked by excellence. Being the Pioneers in industry trends, the company invests in research, global product development, and growth partnerships. The diverse portfolio caters to various projects, from high-rise structures to Public Sector infrastructure buildings, showcasing versatility and commitment to quality. Techno Paints' dynamic journey reflects resilience, adaptability, and an enduring dedication to crafting extraordinary spaces.

Evolving into a comprehensive solution provider, Techno Paints offers enamels, special emulsions, and customized services for both retailers and project sales. The Synergy Model, weathering challenges like COVID, establishes unique roles for effective execution and crisis management. Securing a prestigious project under "Mana Vooru-mana Badi" and "Mana Basti mana Badi" from the Government of Telangana, endorses the two decades of our dedication, expertise, and sustainability. With operations across India and expanding retail presence, the company expresses gratitude for continued support of its patronizes and stakeholders and looks forward to a collaborating and promising future.

AKURI SRINIVASA REDDY CHAIRMAN & MD

### Abstract of Reporting

- ❖ Fortune Paints Private Limited's Annual Report 2021-22 highlights its financial and non-financial performance.
- ❖ The Report narrates in detail how Techno Paints has progressed across all business verticals and how it is evolving to become more innovative and sustainable.
- ❖ Company has taken into account the applicable requirements and principles of Companies Act, 2013 (and the rules made thereunder), Indian Accounting Standard, Secretarial Standards issued by the Institute of Company Secretaries of India for the financial and statutory information.
- Our Board acknowledges the accountability for the integrity and completeness of this Report and its contents.
- ❖ We have also ensured collective responsibility for the preparation and presentation of this Report.
- ❖ We apply the principle of materiality in assessing what information should be included in our Integrated Report.
- These issues are material to our stakeholders and our ability to create value. The material issues are reviewed by top management

#### **BOARD'S REPORT**

To

The Members

#### **Fortune Paints Private Limited**

Your Directors have pleasure in presenting its Annual Report on the business and operations of the Company and the accounts for the Financial Year ended March 31<sup>st</sup>, 2022.

#### **FINANCIAL RESULTS:** (Amount in Rs.)

Particulars	2021-22	2020-21
Revenue from operations	53,37,36,402	34,01,25,875
Other Income	7,100	0
Total Income	53,37,43,502	34,01,25,875
Total Expenditure	49,20,37,193	31,38,70,248
Profit/Loss Before Tax	4,17,06,309	2,62,55,627
Current Tax	1,02,54,097	68,16,530
Deferred Tax	2,54,045	1,49,586
Profit(Loss) After Tax	3,11,98,167	1,92,89,511

#### **DIVIDEND:**

During the year, your Directors have decided not to recommend any dividend for the financial year 2021-22.

#### **RESERVES:**

During the financial under review no amount was transferred to General Reserve

#### **DEPOSITS:**

The Company has not accepted any deposits from public or from shareholders, however accepted unsecured loans from Directors and relatives.

#### MATERIAL CHANGES AND COMMITMENTS:

There are no such changes or commitments occurred, affecting the financial position of the Company between the end of the financial year and the date of this report.

#### **CHANGE IN THE NATURE OF BUSINESS:**

There are no such changes occurred in the nature of business during the financial year under review.

#### **BOARD MEETINGS:**

During the Financial Year 2021-22, the Company held Seven (7) Board meetings as provided below.

Sl. No	Date of Meeting	Total No of Directors on the date of Meeting	No of directors attended	% of attendance
1	28.04.2021	2	2	100
2	22.07.2021	2	2	100
3	03.09.2021	2	2	100
4	01.11.2021	2	2	100
5	15.12.2021	2	2	100
6	25.01.2022	2	2	100
7	26.03.2022	2	2	100

#### **DIRECTORS / KEY MANAGERIAL PERSONNEL:**

During the year under review there is no change in composition of Board of Directors.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

As per Section 134(3) (c) of the Companies Act, 2013 the Board of Directors makes the following statement:

- (a) In the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) The directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for that period;
- (c) The directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) The directors had prepared the annual accounts on a going concern basis; and
- (e) The directors had devised proper systems to ensure compliance with the provisions of all Applicable laws and that such systems were adequate and operating effectively.

#### **AUDITORS:**

At the Annual General Meeting held on December 31, 2020 the members approved the appointment of M/s. Sreedar Mohan & Associates, Chartered Accountants, as Statutory Auditor to hold office till the conclusion of the Annual General Meeting of the Company to be held in financial year ended 2024-25.

#### **MAINTENANCE OF COST RECORDS:**

Pursuant to Section 148 of the Companies Act, 2013 maintenance of Cost records and Cost Audit is not applicable to the Company.

# PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

#### a. CONSERVATION OF ENERGY:

Necessary measures were taken wherever possible, to decrease the consumption of Energy and conservation of energy during the year.

- **b. TECHNOLOGY ABSORPTION:** There is no foreign technology involved.
- c. FOREIGN EXCHANGE EARNINGS AND OUTGO: Nil

#### SIGNIFICANT & MATERIAL ORDERS PASSED BY THE REGULATORS:

The Company has not received any significant/material orders from the statutory regulatory bodies/courts/tribunals which effect the operations/status of the Company.

#### **DETAILS OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS:**

The Company is well equipped with adequate internal financial controls. The Company has a continuous monitoring mechanism which enables the organisation to maintain with the same standard of the control systems and helps it in managing any default on timely basis because of strong reporting mechanisms followed by the company.

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS:

The Company has not entered into any transaction falling under the provisions of Section 186 of the Companies Act, 2013 and rules made there under as such the relevant information is not applicable.

# <u>FINANCIAL PERFORMANCE / FINANCIAL POSITION OF SUBSIDIARIES /</u> ASSOCIATE COMPANIES / JOINT VENTURES:

There are no subsidiary / associate / joint venture companies associated with the Company as such the information required is not applicable.

#### **RISK MANAGEMENT POLICY:**

The Risk Management frame work of your company which ensures regular review by management to proactively identify the emerging risks, to do risk evaluation and risk prioritization along with development of risk mitigation plans and action taken. The various risks, including the risks associated with the economy, regulation, competition, foreign exchange, interest rate etc., are documented, monitored and managed efficiently.

#### **RELATED PARTY TRANSACTIONS:**

The Company has not entered into any related party transactions falling under the provisions of Section 188 of the Companies Act, 2013.

#### **CHANGES IN SHARE CAPITAL:**

During the year under review the company has undertaken the following transaction:

Increase in	Issue of Shares	Bonus Issue	Sweat Equity	ESOP's
share capital				
Nil	Nil	Nil	Nil	Nil

# INFORMATION REQUIRED UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION & REDRESSAL) ACT, 2013:

Your Company has always believed in providing an environment that is free from discrimination and harassment including sexual harassment for every individual working in the premises during the year, no complaints were received pertaining to sexual harassment.

#### **ACKNOWLEDGEMENTS:**

Your Directors wish to place on record their sincere appreciation and acknowledge with gratitude the support and consideration extended by the Bankers, Shareholders and employees and look forward for their continued support and cooperation.

#### By Order of the Board

#### FOR FORTUNE PAINTS PRIVATE LIMITED

Sd/- Sd/-

(SRINIVASA REDDY AKURI) (AKURI SANDHYA)
DIRECTOR DIRECTOR

DIN: 01746988 DIN: 01982867

Place: Hyderabad Date: 01.09.2022

#### **SHAREHOLDING OF PROMOTERS & DIRECTORS**

<u>S. No</u>	Shareholder's Name	No Of Shares	% Shareholding
1	A Srinivasa Reddy - Director	5,52,000	60
2	A Sandhya - Director	92,000	10
3	K Siva Reddy	92,000	10
4	A Kasi Reddy	1,38,000	15
5	M Venkat Reddy	46,000	5
	Total	9,20,000	100

## **INDEBTNESS**

	Secured	Unsecured	Deposit	Total
	Loans Excl.	Loan		Indebtedness
	Deposit			
Indebtedness at the beginning				
of the FY				
1. Principle Amount	4,37,13,309	2,16,72,318	-	6,53,85,626
2. Interest Due but Not paid	-	-	-	-
3. Interest accrues but not due	-	-	-	-
Total	4,37,13,309	2,16,72,318	-	6,53,85,626
Change in indebtedness during				
the FY				
Addition	4,28,72,550	3,17,51,789	-	7,46,24,339
Reduction	-	-	-	-
Indebtedness at the end of the				
FY				
1. Principle Amount	8,65,85,859	5,34,24,107	-	14,00,09,966
2. Interest Due but Not paid	-	-	-	-
3. Interest accrues but not due	-	-	-	-
Total	8,65,85,859	5,34,24,107	-	14,00,09,966

## **REMUNERATION TO DIRECTORS**

S.	Particulars of remuneration	Srinivasa Reddy	Sandhya Akuri
No.		Akuri	
1.	Gross Salary		
	• Salary as per provisions contained in section 17(1) of Income-tax Act,1961		
	<ul> <li>Value of Perquisites u/s 17(2) of Incometax Act,1961</li> </ul>	28,00,000	16,00,000
	<ul> <li>Profits in lieu of salary u/s 17(3) of Income-tax Act,1961</li> </ul>		
2.	Stock Option	-	-
3.	Sweat Equity	-	-
4.	Commission	-	-
5.	Other if any	-	-
	Total Salary PA	28,00,000	16,00,000
	Ceiling as per ACT	N.A.	N.A.

Fortune Paints Private Limited CIN: U24220TG2008PTC058787 Balance Sheet as at March 31, 2022

(All the amounts are in Indian Rupees in Lakhs, except otherwise stated)

Particulars	Notes	As at March 31, 2022	As at March 31, 2021
I EQUITY AND LIABILITIES			
1. Shareholders Funds			
Share Capital	3	92.00	92.00
Reserves and Surplus	4	1068.72	756.73
		1,160.72	848.73
2. Non Current Liabilities			
Long Term Borrowings	5	703.13	366.96
Deferred Tax Liabilities	6	13.59	11.05
		716.72	378.01
3. Current Liabilities			
Short Term Borrowings	7	696.96	399.26
Trade Payables	8	337.90	360.04
Other Current Liabilities	9	340.81	615.81
Short Term Provisions	10	102.55	68.16
		1,478.22	1,443.27
Total Equity and Liabilities		3,355.66	2,670.01
II. Assets			
1. Non Current Assets			
Property, Plant, Equipment & Intangible Assets			
Property Plant & Equipment	11	1081.38	576.47
Non Current Investments	12	-	40.00
Other Non Current Assets	13	-	17.94
		1,081.38	634.41
2. Current Assets			
Inventories	14	574.1	214.77
Trade Receivables	15	989.79	962.4
Cash and Cash Equivalents	16	8.85	10.17
Short Term Loans & Advances	17	395.55	295.22
Other Current Assets	18	305.98	553.04
		2,274.27	2,035.60
Total Assets		3,355.65	2,670.01
Significant Accounting Policies and Noters to Accounts	1 to 28		

As per Our Report of even Date For Sreedar Mohan & Associates Chartered Accountants(Firm Regd. No. 012722S) For and on behalf of the Board of Directors Fortune Paints Private Limited

Sd/- Sd/- Sd/-

VV Mohan Reddy Srinivasa Reddy Akuri Akuri Sandhya Partner Director Director M.No. 217578 DIN: 1746988 DIN: 1982867

Place: Hyderabad Date: 01.09.2022 Fortune Paints Private Limited CIN: U24220TG2008PTC058787 Balance Sheet as at March 31, 2022

(All the amounts are in Indian Rupees in Lakhs, except otherwise stated)

S.No	Particulars	Notes	Year Ended March 31, 2022	Year Ended March
			2022	31, 2021
ı	Incomes			
	Revenue from Operations	19	5,337.36	3,401.26
	Other Income	20	0.07	
	Total Income (i)		5,337.43	3,401.26
II	Expenses			
	Cost of Materials Consumed	21	1,660.57	1,092.10
	Employee Benefits Expenses	22	310.91	201.39
	Finance Costs	23	65.77	52.3
	Depreciation And Amortisaion Expenses	11	38.03	34.93
	Other Expenses	24	2,845.09	1,757.93
	Total Income (ii)		4,920.37	3,138.7
Ш	Profit / (Loss) Before Tax		417.06	262.5
IV	Tax Expenses			
	Current Tax		102.55	68.10
	Deferred Tax		2.54	1.50
			105.09	69.60
V	Profit / (Loss) After Tax		311.97	192.90
VI	Earnings Per Share			
	Basic & Diluted		34.85	20.9
	Number of Shares		9,20,000.00	9,20,000.00
	Number of Shares		3,20,000.00	3,20,000.00
nificar	nt Accounting Policies and Noters to Accounts	1 to 28		

As per Our Report of even Date For Sreedar Mohan & Associates Chartered Accountants(Firm Regd. No. 012722S) For and on behalf of the Board of Directors Fortune Paints Private Limited

Sd/- Sd/- Sd/-

VV Mohan Reddy Srinivasa Reddy Akuri Akuri Sandhya Partner Director Director M.No. 217578 DIN: 1746988 DIN: 1982867

Place: Hyderabad Date: 01.09.2022

Fortune Paints Private Limited CIN: U24220TG2008PTC058787 Balance Sheet as at March 31, 2022

(All the amounts are in Indian Rupees in Lakhs, except otherwise stated)

(All the amounts are in mulan Rupees in Lakits, except otherwise stated)		Year ended	Year ended
Particulars	Notes	31.03.2022	31.03.2022
Cash Flow from Operation Activities			
Profit before Taxation		428.78	262.56
Non-Cash adjustment to reconcile Profit before Tax to Net Cash Flows:			
Depreciation & Amortisation		38.03	34.91
Finance Costs		65.77	52.35
Operation Profit before Working Capital Changes		532.58	349.82
Movements in Working Capital:			
(Increase)/Decrease in Other Current Assests		247.06	171.51
(Increase)/Decrease in Trade Receivables		-27.39	-256.12
(Increase)/Decrease in Inventories		-359.33	1.37
(Increase)/Decrease in other Non-Current Assets		17.94	-0.34
(Increase)/Decrease in Short Term Provisions		34.39	8.16
(Increase)/Decrease in Short Term Borrowings		297.71	100.06
(Increase)/Decrease in Trade Payables		-33.87	-68.49
(Increase)/Decrease in Other Current Liabilities		-275.01	209.27
Cash From / (Used in) Operations		-98.50	165.42
Direct Taxes paid		-102.55	-68.16
Net Cash Flow generated From / (Used in) Operation Activities		331.54	447.08
Cash Flows from Investing Activities			
Purchase of Fixed Assets		-544.76	-32.63
Non Current Investments purchased		-	-
Short Term Loans and Advances Given		-58.51	-180.29
Long Term Advance given		-	-
Net Cash Flow from / (Used in) Investing Activities		-603.27	-252.92
Cash Flows from Financing Activities			
Increase / (Decrease) in Short Term Borrowings		_	_
Increase / (Decrease) in Long Term Borrowings		336.17	-137.80
Finance Cost		-65.77	-52.35
Net Cash Flow from / (Used in) Financing Activities		270.40	-190.15
Net Increase in Cash and Cash Equivalents		-1.33	4.01
Cash and Cash Equivalents at the beginning of the Year		10.19	6.18
Cash and Cash Equivalents at the end of the Year		8.86	10.19
Components of Cash and Cash Equivalents			
Cash on hand		8.86	3.61
With bands on Current Accounts		0.00	6.58
Total Cash and Cash Equivalents		8.86	10.19

As per Our Report of even Date For Sreedar Mohan & Associates Chartered Accountants(Firm Regd. No. 012722S) For and on behalf of the Board of Directors Fortune Paints Private Limited

Sd/- Sd/- Sd/-

VV Mohan Reddy Srinivasa Reddy Akuri Akuri Sandhya Partner Director Director M.No. 217578 DIN: 1746988 DIN: 1982867

Place: Hyderabad Date: 01.09.2022



